

REPLY TO CLARIFICATIONS RAISED BY VENDORS ON 18-APR-19

REFERENCE TENDERS

1. E-Tender for Selection of Portal Development and Management Agency for Delhi Land Pooling Policy (Delhi-LPP) - Three Bid Systems (Pre-Qualification (PQ), Technical and Financial Bids (F10(40)2018/Sys: 2019_DDA_451050_1)
2. Selection of Agency for Development of Web based Portal to display about 900 Maps after Digitization, Ground Truthing and Superimposition of Layout Plans, Zonal Plans etc, and integrating with related Land and Property Information System of (DDA (F3(52)/2019/Sys :2019_DDA_453297_1)
3. Selection of Agency for Development of Application Software for Forms Digitalisation using Workflow Engine Design, Development and implementation (F6(24)/2019/Sys: 2019_DDA_453900_2)
4. Selection of Agency for Development of e-Governance Applications Conversion of existing Intranet Applications in Departments of Housing and Land Disposal of DDA (F3(52)/2019/Sys: 2019_DDA_453927_2)

Bid-Query No.	Point no.	Page no.	Clause no.	Annexure	Clarification sought	DDA's Remark	
Agency#1							
1.	4	41	Clause no. 2.1 (pre-qualification eligibility criteria)	2	In case of Consortium, Kindly consider the eligibility and experience of any one of the two, ie lead bidder or consortium partner, instead of the only lead bidder.	Not accepted. The Lead member needs to be of certain minimum qualifications. As per RFP/ Clarifications issued earlier.	
	10	43					
	13	43					
	4	21					Clause no. 0.1 (pre-qualification eligibility criteria)
	9	22					
	10	23					
	13	23					
2.			This is in reference to the Tender ID - 2019_DDA_453927_2 for "Selection of Agency for Development of e-Governance Applications".		Please clarify: 1. Web Site Development and Quality Certification <i>Page 7. Point 37. Development, Deployment and Maintenance of Web-portal (Internet and Intranet) which provides both informational and transactional facilities to Customers, meeting the Guidelines of Indian Government Websites (http://web.guidelines.gov.in), including Website</i>	1. Payment related to STQC is to be included in the Finance Bid (Development Fee). 2. Data Delivery from Client requires to be spelt out properly in SRS stage, including timelines, by the selected bidder.	

					<p><i>Quality Certification by STOC of Government of India.---- Payment related to STOC because this is paid services.</i></p> <p>2. Services are online and Offline so services time depends on data delivery from client.</p>	
Agency #2:						
3.			Points for consideration for four tenders floated by DDA		<p>1. DDA has designed the tender as 3-Stage Process as follows: (a) Pre-Qualification Stage (b) Technical Qualification Stage (c) Financial Competition Stage</p> <p>While it may look good that at the end, DDA has kept lowest financials as the selection criteria but the undue or unwarranted 3-Stage process, as defined, is real discouragement to potential respondents who are smaller companies – either Start-up or SME or otherwise, who in turn see this as an artificial barrier that cannot be crossed easily and hence avoid participating in the process.</p>	As per RFP/ Clarifications issued earlier.
4.					<p>2. Added impact (negative) to the above is the requirement of DDA to submit Bid Security through NEFT/RTGS Transfer. This approach for collecting security from Solution Providers is outdated. This requirement of DDA has reasons to eliminate many potential bidders who see this as a (negative) hit on their working capital requirements. The prevailing practice for such procurement is securing Bank Guarantee instruments in favour of Project Owners (like DDA) – at least as an option.</p>	We will have to make special arrangements for receiving physical BGs. However, we will allow, as an option, provided BG is submitted before the closing time of the Tender as an additional mode. Bidder may choose the mode (RTGS or BG). In case of BG, scanned copy needs to be uploaded and physical copy needs to be submitted in the DDA office Systems Department (B Block) INA before the closing time of the tender. See Schedule below.
5.					<p>3. The tenders do not provide any or all benefits or exemptions or encouragement in line with existing policies or guidelines of Government of India (Circulars/G.O.s/D.O. Letter etc. as attached and additional</p>	As per RFP and subsequent Corrigendums issued thereafter.

					<p>documents). The absence of any such consideration has reduced the chances for DDA getting effective respondents to the four bids.</p> <p>It is presumed, based on earlier deliberations in the formal meetings, that extension of such benefits (as outlined by Government of India) are being considered as a "Project Risk" by DDA. If that is true and if there are not enough respondents to the said DDA bids, DDA may consider the following:</p> <p>(a) Retain the Pre-Qualification Criteria and the three-stage process but extending <i>full marks</i> in the relevant clauses to the bidder(s) who are registered Start-ups or MSMEs under the respective programs of Government of India.</p> <p>(b) Retain the Bid Security clause but providing exemption to the bidder(s) who are registered Start-ups or MSMEs under the respective programs of Government of India.</p>	
6.					<p>4. In a way, the requirement for certification is also creating artificial barrier for potential respondents. While it cannot be argued by DDA or any potential bidder that any such requirement should be done away with, at the same time, it can also not be rejected upfront as there are no standards set or what could be considered as a minimum requirement for any procurement by Government of India – directly or for any of their enterprises or institutions. Accordingly, DDA may consider CMMiL3 or ISO-9001 as a bare minimum and do not add to barrier by awarding higher marks for higher certifications.</p> <p>DDA may consider this Pre-Q requirement on binary basis – by awarding either "0" marks or the positive marks as defined. Such a</p>	<p>As per RFP and subsequent Corrigendums issued earlier, in respect of CMMiL3 or ISO-9001 etc.</p>

					change would enhance the participation by potential bidders.	
					5. DDA should consider allowing formation of consortium in a uniform way (Lead + 2) which would help potential bidders to enhance qualifications for DDA, also help them combining their respective strengths in the best possible way and also performing on the project upon award. This would enhance the participation possibilities to DDA.	Accepted. The Consortium shall consist of 3 (Three) Members and there shall be a Lead Member, other conditions remaining same as prescribed under RFP and subsequent Corrigendums issues earlier.
7.					6. There should be a uniformity and/or consistency in terms of Pre-Q requirements across all the tenders – especially with respect to Turnover, Net Worth, Certification etc.	It is clarified that there have been uniformity with respect to PQ Requirements for Networth and Certifications, whereas regarding Average Turnover, it is strictly as per the existing Guidelines, and required consistency has been maintained across all the tenders floated during March 2019.
8.					7. With respect to Terms of Payment: (a) DDA is requiring Development Fees to be quoted on LumpSum basis and award of work on the same basis. So it is perplexing as to what the need, use and implications are for break-up of cost of resources. This way, it is also a barrier to potential respondents offering COTS solutions with optimization as per DDA requirements. (b) The Financial Formats include the description of Hardware Costs. However, according to the tender conditions, they are neither the responsibility of bidder(s) or part of the evaluation process. So it is creating fear or confusion regarding the usability of such information from bidder(s). (c) If hardware is not the responsibility of bidder(s), they can not offer O&M for	(a) Payment terms: As per the Corrigendum issued earlier in respect of respective RFPs. However, as per suggestion given during the Vendors' meet on 18-4-19, a provision of Advance payment against BG (optional) has been introduced in tenders for (1) <u>Development of Application Software for Forms Digitalisation using Workflow Engine</u> and (2) tender for Conversion of existing Intranet Applications <u>in Departments of Housing and Land Disposal of DDA. Please see Schedule below.</u> (b) Issue of hardware cost has been very well defined in RFP. It is further clarified that Hardware Costs are not to be included in the Financial format. Any hardware

					<p>the same.</p> <p>(d) It is desired that bidder(s) provide an quotation for Annual O&M costs but there is no provision for escalation to the same. DDA may consider allowing a fixed percentage as Annual Escalation (such as 12 percent) or allow bidders to quote escalation percentage in the financial formats. Accordingly, DDA may discount such costs to the current time level.</p> <p>(e) Calculations on the basis of Function Points is a outdated concept and should be avoided.</p>	<p>required will be procured by DDA. Vendor will be required to handhold DDA in the hardware procurement process.</p> <p>(c) O&M Cost for Hardware are not required to be included in financial bid. O&M of hardware shall be the responsibility of hardware vendor.</p> <p>(d) Accepted. Bidder may quote the O&M cost for the first year in the Financial Bid. A fixed escalation of 10% (Y on Y) on O&M cost quoted will be allowed.</p> <p>(e) We <u>do not agree</u> with the Bidder's Suggestion; "Calculations on the basis of Function Points is a outdated concept and should be avoided". IT Industries use FP Method for software estimation and programmers' productivity and payment thereafter. Widely accepted as an industry standard for functional sizing. However, FP method has been removed from the RFPs for various other administrative reasons. It will be applicable only for additional work, if given by DDA.</p>
9.					<p>8. With respect to Scope of work:</p> <p>(a) There are many references to CMS RFP, as was discussed. It creates an undue confusion in the mind of bidders, contractually.</p> <p>(b) Function Point Methodology should be dropped.</p> <p>(c) There is no clarity on demarcation of Scope for DDA and the same for Vendor.</p>	<p>(a) It is again clarified that there is nothing contractually binding the Bidders in respect of CMS reference mentioned in the Scope of work (Annexure -1 of the tenders). The mention of CMS in para 2 of Annexure -1 of the tender documents [i.e. " While providing a solution, the bidder shall follow the "Key Design Principles" as mentioned in RFP Volume 1 of DDA-CMS RFP Document, and also its Scope"</p>

						<p>]may be treated as “Advisory and not Binding”.</p> <p>(b) Please see Corrigendums issued earlier for these Tenders clarifying Function Point Methodology. FP method has been removed from the RFPs for various other administrative reasons. It will be applicable only for additional work, if given by DDA.</p> <p>(c) Please see Corrigendums issued earlier for these Tenders clarifying Scope of RFP. Scope of work has been clearly been mentioned in Annexure-1 of the tenders</p>
	Agency#3:					
10.			F6(24)/2019/Sys - E-Tender for “Selection of Agency for Development of Application Software for Forms Digitalization using Workflow Engine: Design, Development and implementation		Timelines and Deliverables (page 29) : Design and development of the Application - ED + 14 weeks----- Kindly revise & extend by ED+30 weeks	Please See Schedule for required changes in this regard.
					How many resources to be required for O&M period so that same cost for resources can be quoted	Please see clarifications issued earlier on the O&M issues. The vendor has to assess the resources required.
				How much User concurrency load in pick hour to be considered	This has been clarified in the previous clarifications.	
			F3(52)/2019/Sys : Development of e-Governance Applications : Conversion of existing Intranet Applications in Departments of Housing and Land Disposal of DDA, into Internet and Intra Net Application for Ease of Doing Business in DDA, using Open Source Technology Workflow Engine and Web Technology- Design, Development and implementation		How many resources to be required for O&M period so that same cost for resources can be quoted	Please see clarifications issued earlier on the O&M issues. The vendor has to assess the resources required.
					How much User concurrency load in pick hour to be considered?	This has been clarified in the previous clarifications.

Agency #4:						
11.			3 Queries for the Software Services Tender		1) Tender processing fee @ Rs.20,000/- per year has been one of the deterrent factors for long time	Please see necessary clarification given for Bid Query No. 4 , for Tender Cost and EMD related queries. Tender processing fee (in respect of all 4 tenders) is waived for all bidders.
					2) Tender fee and EMD exemption for NSIC registered MSE organizations has been a mandate from Govt. On India, but has not been allowed in DDA so far. (a) Instead of relying on EMD amount as a commitment factor, quality certification like CMMI-3 can be made mandatory to expect better quality commitment. (b) Further also, instead of deleting CMMI-3 condition from the mandatory requirement for lead bidder, it may be considered from any of the consortium partners.	As per RFP and clarifications issued earlier.
					3) In same lines, as #2.b) above, project experience towards eligibility condition may please be considered from any of the consortium partners.	As per RFP
Agency#5:						
Selection of Agency for Development of Application Software for Forms Digitalisation using Workflow Engine: Design, Development and implementation						
12.		G. GIGW Compliance Certificate	Project Deliverable, Pg 26 G. GIGW Compliance Certificate		As GIGW compliance Certificate request needs to be initiated by DDA and it took many months for Certification to happen. Request you to kindly remove certification as part of the overall timelines for system to go live. (in this case also, GIGW certification will be the responsibility of the SI)	It is clarified that request for required GIGW Compliance Certificate for the Portal to be delivered, under the RFP, shall be initiated within one week(5 official working days) of "Go-live" with the Certification Agency, by the vendor and proof shall be submitted to Delhi Development Authority (DDA). The GIGW Certificate shall be submitted within 6 months of the after "Go-live" and if not, payment made towards 'Development Fee' made for "go live milestone" to the Bidder shall be recovered from future payment to the vendor, and the amount so recovered shall be paid upon receipt of

						GIGW certificate.
13.	2	2.1 Pre-Qualification and Evaluation Criteria, Point 10	<p>Page 43</p> <p>"The Tenderer (Sole Bidder/Lead Member) shall have experience of ICT System Integration or Application Development Projects for DSS (Decision Support System) with Operations & Maintenance and should have executed / operationalized relevant projects in last 5 Years, as on Date of Bid Submission, "</p>		<p>Request you to please elaborate the projects that can be considered under "ICT System Integration or Application Development Projects for DSS (Decision Support System)"</p> <p>According to our understanding eGovernance project involving Application development for automation of Users/Beneficiary Registration/Application forms/Approval Workflows/MIS/Reports will be considered under DSS.</p> <p>Please confirm and accordingly update in the RFP.</p>	<p>A <u>decision support system (DSS)</u> is defined as "a computer-based application that collects, organizes and analyzes business data to facilitate quality business decision-making for management, operations and planning".</p> <p><u>e-governance</u> is the application of information and communication technology (ICT) for delivering government services, exchange of information, communication transactions, integration of various stand-alone systems and services between government-to-citizen (G2C), government-to-business (G2B), government-to-government (G2G), government-to-employees (G2E) as well as back-office processes and interactions within the entire government framework (Source: en.Wikipedia.org).</p> <p>Any project which meets the definition of both Definitions given as above, will be considered for Point No. 10 of Pre-Qualification criteria (2.1).</p>
14.	3	2.2 Technical Qualification and Evaluation Criteria, Point 4	<p>Page 45</p> <p>"Prior experience of The Bidder (Sole Bidder/Lead Member) on ICT System Integration or Application Development Projects for DSS (DecisionSupport System) with Operations & Maintenance and should have executed / operationalized relevant projects in last 5 Years, as</p>		<p>Request you to please elaborate the projects that can be considered under "ICT System Integration or Application Development Projects for DSS (Decision Support System)"</p> <p>According to our understanding eGovernance project involving Application development for automation of Users/Beneficiary Registration/Application forms/Approval Workflows/MIS/Reports will be considered under DSS.</p>	<p>Please see response given for Bid-Query 13.</p>

			on Date of Bid Submission,		Please confirm and accordingly update in the RFP.	
15.			General Query		Please specify the number of Supporting Office Staff required in O&M Phase	Bidder has to assess based on SLA requirement
					Please specify the number of Helpdesk Staff required in O&M Phase	Bidder has to assess based on SLA requirement.
Agency # 6 :						
16.			F10(40)2018/Sys-Land Pooling, F3(52)/2019/Sys-GIS, F6(24)/2019/Sys-Form Digitization, F3(52)/2019/Sys-Bhoomi& Awaas)		CMS reference should be removed from all Tenders.	It is again clarified that there is nothing contractually binding the Bidders in respect of CMS reference mentioned in the Scope of work (Annexure -1 of the tenders). The mention of CMS in para 2 of Annexure -1 of the tender documents [i.e. "While providing a solution, the bidder shall follow the "Key Design Principles" as mentioned in RFP Volume 1 of DDA-CMS RFP Document, and also its Scope"] may be treated as "Advisory and not Binding".
17.					<ul style="list-style-type: none"> Hardware cost should not be included in Bill of material. DDA can ask the hardware specification from bidder in proposal. Based on the bidder's specification, hardware will be purchased by DDA 	<p>It has been very well defined in RFP that the bidder shall provide improved specifications so as to provide high system performance for the software to be built by the Bidder and shall handhold in procurement and operationalization.</p> <p>It is further clarified that Hardware Costs are not included in the Financial format in the RFP.</p> <p>O&M Cost for Hardware are not required to be included.</p>
18.					No additional mark should be allotted for additional turn over and certification. Maximum marks should be based on the pre-qualification criteria. This is a clear-cut violation of Government's guidelines & intention of reducing competition. Lowest pre-qualified vender will have disadvantage of 13-17 Marks.	<p>As per RFP / Clarifications issued earlier</p> <p>It is further clarified that there is no violation of Government's Guidelines, and Intention of reducing competitions. This is a <u>misplaced and avoidable</u> observation of the Agency.</p>

19.					CVC & MSME guideline should be followed by DDA as the same are followed by other Govt. Depts.	As per RFP/ Clarifications issued earlier
					In Technical marking scheme, Request to withdraw CMMI certification marks or keep ISO or CMMI certification with equal marks.	As per RFP / clarifications issued earlier
20.					As all tenders are similar in work nature but Technical Evaluation criteria is not uniform, request you to please make the marking system uniform.	It is clarified that as the tenders issued project is of different nature, the Technical Evaluation is different.
21.					In tender no F10(40)2018/Sys, experience of web based single window systems should be considered for any proven technology instead of open source platforms.	Please see Corrigendums issued earlier issued earlier in this regard (Appendix-A) : -" Development Platform : 1. Open Source Java/PHP Technology stack as recommended by OTC/.Net Platform; 2. Common Minimum Framework(cmf.gov.in) for Portal development; 3. Open Technology Workflow Engine or Customized COTS Workflow Engine or Bespoke Development Model ; 4. Open Database (MySQL, PostgreSQL etc.); 5. Cloud Enabled."
22.					In DDA responses of pre bid queries, Project value for experience criteria in tender no F6(24)/2019/Sys & F3(52)/2019/Sys are increased. Similar e-Governance work with such a huge value were not implemented in India Yet. Previously the project value mentioned in these tenders were 1 Cr. Request you to please amend the condition in PQ & Marking Criteria and put each project valve as 1 Cr.	As per RFP / Clarifications issued earlier
23.					In most of E-Governance tenders, DSS, Workflow automation and Integration are part of single work order. Request you to please club the prior experience as software design, development, deployment, installation, Integration, Work Flow Automation, commissioning, and Operations &	As per the RFP / Corrigendums issued earlier.

					Maintenance and marks should also be clubbed.	
24.					In payment terms, Bidder will get 40-50% payments till UAT stage. Request you to please change the payment milestone so that Bidder can get 75% payments till UAT stage.	As per RFP. However, as per suggestion given during the Vendors' meet on 18-4-19, a provision of Advance payment against BG (optional) has been introduced in tenders for (1) <u>Development of Application Software for Forms Digitalisation using Workflow Engine</u> and (2) tender for Conversion of existing Intranet Applications in Departments of Housing and Land Disposal of DDA Please see Schedule below.
25.					We would like to request as following: 1. Our Company is Software Product Company like SAP/Oracle / Microsoft etc. and we have Off the shelf system 2. Our company is specialized in this domain and our system is proven & tested since we have successfully implemented "Smart IE ERP" in SIIDCUL Uttarakhand, TANSIDCO Tamil Nadu, GNIDA Greater Noida, UPSIDC, Uttar Pradesh, NOIDA Authority 3. Our system is cost effective, flexible to upgrade / changes, scalable and can be implemented in few weeks. 4. Our System covers full business life cycle of your business with built in GIS system, Mobile applications and covers complete functions of organization like DDA 5. Our Company is working with Central Government and various State Governments for E- Governance projects and helping them to comply the recent guidelines of GOI for "Ease of doing Business". Our system complies the 100% DIPP guidelines for Ease of Doing Business	Thank you. Please bid.
	Agency # 7					
26.			Queries related to DDA Tenders		PQ and Technical Evaluation marking criteria should be uniform.	It is clarified that as the tenders issued project is of different nature, the PQ

						and Technical Evaluation are different.
27.					Request you to please amend project value condition given under experience as 50 Lacs per project (Min. 3 Projects)	As per RFP / Corrigendum issued earlier
28.					Minimum 75% payment should be given to Bidder till UAT stage in Payment milestones	As per RFP. However, as per suggestion given during the Vendors' meet on 18-4-19, a provision of Advance payment against BG (optional) has been introduced in tenders for (1) <u>Development of Application Software for Forms Digitalisation using Workflow Engine</u> and (2) tender for Conversion of existing Intranet Applications in <u>Departments of Housing and Land Disposal of DDA Please see Schedule below.</u>
					Please set the same criteria for all tenders as work is similar in nature	
29.					Request you to please remove the CMMI certification condition in Technical evaluation.	As per RFP / Corrigendum issued earlier
30.					For fair completion and fair chance for MSME and Start-up companies, please amend the additional marking condition in turnover criteria. Pre-qualified vendor should get maximum marks	As per RFP / Corrigendum issued earlier.
31.					Please remove the CMMI certification from technical evaluation marking	As per RFP / Corrigendum issued earlier
32.					In Form Digitization and Awaas Tender DDA has increased the executed project value at the time of pre bid responses. For better competition please reduce the cost per project to 1.5 Cr.	As per RFP / Corrigendum issued earlier
Agency #8:						
33.		1	3.1 Pre-Qualification (PQ) Eligibility Criteria, Sr. no. 4 Tenderer / Lead Member of Consortium should be in the business of System Integrator for the last 5 years		The Tenderer / Lead Member of Consortium should be in the business of System Integrator (Roll-Out Single Window Application)/ Software Application Development for the last 5 years as of 31st March 2018 (FY 17-18, FY 16-17, FY 15- 16, FY 14-15, FY 13-14).	As per RFP / Corrigendum issued earlier
34.			Request for all DDA		As all tenders are similar in work nature but	Please see Corrigendums issued earlier

			Tenders	Technical Evaluation criteria is not uniform, request you to please make the marking system uniform. Please consider any proven technology instead of open source platforms.	in this regard (Appendix-A) : - "Development Platform : 1. Open Source Java/PHP Technology stack as recommended by OTC/.Net Platform; 2. Common Minimum Framework(cmf.gov.in) for Portal development; 3. Open Technology Workflow Engine or Customized COTS Workflow Engine or Bespoke Development Model; 4. Open Database (MySQL, PostgreSQL etc.); 5. Cloud Enabled.
			Request for all DDA Tenders	Most of E-governance projects implemented in India have less cost as compare to the project value asked in this tender. Request to you to please amend this project experience condition and put the following conditions: -One project of value >= INR 1.5 Cr. of estimated value OR b) Two projects of value >= INR 1 Crores of estimated value each but < INR 1.5 Cr. OR c) Three Projects of value >= INR 75 Lacs of estimated value each but < 1 Crore OR d) 5 Projects of value >= INR 50 Lacs of estimated value each but < INR 75 Lacs.	As per RFP / Corrigendum issued earlier
35.			Request for all DDA Tenders	References of CMS should be removed from all tenders.	It is again clarified that there is nothing contractually binding the Bidders in respect of CMS reference mentioned in the Scope of work (Annexure -1 of the tenders). The mention of CMS in para 2 of Annexure -1 of the tender documents [i.e. "While providing a solution, the bidder shall follow the "Key Design Principles" as mentioned in RFP Volume 1 of DDA-CMS RFP Document, and also its Scope"]may be treated as "Advisory and not Binding".

36.			Request for all DDA Tenders		Request you to please change the payment terms, Bidder should get 80% of payment till UAT and rest 20% at the time of Go-Live.	As per RFP. However, as per suggestion given during the Vendors' meet on 18-4-19, a provision of Advance payment against BG (optional) has been introduced in tenders for (1) <u>Development of Application Software for Forms Digitalisation using Workflow Engine</u> and (2) tender for Conversion of existing Intranet Applications in <u>Departments of Housing and Land Disposal of DDA Please see Schedule below.</u>
37.			Request for all DDA Tenders		Request to you please set same qualification criteria for all tenders because all tenders are having similar kind of development work.	It is clarified that as the tenders issued project is of different nature, the PQ and Technical Evaluation are different.
38.			Request for all DDA Tenders		Request to keep ISO or CMMI certification with equal marks or withdraw CMMI certification.	As per RFP and clarifications issued earlier.
Agency #9:						
39.			For fair completion and fair chance for MSME and Start-up companies, > please amend the additional marking condition in turnover criteria. > Pre-qualified vendor should get maximum marks		Please remove the CMMI certification from technical evaluation marking	As per RFP and the Corrigendums issued earlier in this regard .
40.					.In Form Digitization and Awaas Tender DDA has increased the executed project value at the time of pre bid responses. For better competition please reduce the cost per project to 1.5 Cr. Follow the Government of India's guidelines	As per RFP and clarifications issued earlier
#Agency 10 :						
41.		Develop ment of	We have received Modified RFP (dated 05-		We have some doubts in the BOQ_484022.xls sheets which are as follows: -	Please see the modified BOQ1, BOQ2 and BOQ3 in the Schedule given

		Application software for Forms Digitization using Workflow Engine:"	04-2019) along with Clarification and discussion held in Pre-Bid Meeting from central public procurement portal. Along with RFP we have also received BOQ_484022.xls file that each Bidder is expected to fill and upload.		<p>1. In BoQ1 sheet: - only row 8 (Name of Bidder ...) and Column M (BASIC rate...) are editable in such case how to provide rate inclusive of all Taxes (Column BA), there is no place holder for providing Tax rates also.Right now the value entered in Column M is only repeating in other columns (columns which indicated cost with Tax).</p> <p>2. In BoQ3 sheet: - In the Table, cells in Column with Heading "Item Description" is Un-editable and A,B,CG is written in rows 13 to 19, pls clarify what does A,B...G stands for.</p> <p>3. In BoQ3 sheet: - In the Table, Column with Heading "Man Power to be deployed" unit mentioned is Rs and p, pls clarify quantity of man power is needed or entry in money terms is needed.</p> <p>4. In BoQ3 sheet: -In the Table, Column with Heading "period for which be deployed" unit mentioned is Rs and p, pls clarify in which unit period needs to be mentioned (days, weeks, Months etc).</p> <p>5. In BoQ3 sheet: -In the Table, Column with Heading "Man-Months " unit mentioned is Rs and p, pls clarify what exactly needs to be filled.</p> <p>6. In BoQ3 sheet: -In the Table, the tool tip (once we select a cell in the table) and column heading does not match for all the columns.</p>	below.
		# Agency 11:				
42.			RFP Tender document no.2019 DDA 453297_1 and 2019 DDA 451050 _1		EMD in the form of Bank Guarantee is allowed. This is commonly followed practice in government RFPS	Please see the response given for Bid Query No. 4.
					The method of selection is changed to QCBS 70:30 for these kind of projects.	As per RFP and Revised Corrigendums Dated issued earlier (Appendix-A).
					PQ: For project of this size Annual turnover requirement should be minimum 20 Crore	As per RFP and Revised Corrigendums Dated issued earlier (Appendix-A).
43.			RFP Tender document no. 2019_DDA_453297_1 (Selection of Agency for		Layout Plans Kindly inform number of LoPs in the following table:	LOPs are generally drawn on A1 size drawing sheets. So, approx. 90% the LOPs will be A1 size. Remaining

			Development of Web based Portal to display about 900 Maps after Digitization, Ground Truthing and Superimposition of Layout Plans, Zonal Plans etc., and integrating with related Land and Property Information System of DDA)		<p>LOP Size Qty (Total 900)</p> <table border="1"> <tr> <td>A0</td> <td>A1</td> <td>A2</td> <td>A3</td> <td>A4</td> <td></td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> </table>	A0	A1	A2	A3	A4								approx. 10% of LOPs (covering larger areas) have been drawn on A0 size. Very few LOPs (that cover smaller areas) will be on A2 size.
A0	A1	A2	A3	A4														
44.					<p>Kindly also inform:</p> <p>i. Scale of LoP and that all LoPs are true on scale</p> <p>ii. Is it possible for DDA to provide all LoPs in .DXF or .Tiff format</p>	<p>(i) Scale (and unit of measurement) of LOPs vary from area to area and vintage. LOPs are drawn to scale, on a scale generally varying from 1:500 to 1:1000. It is possible that while scanning, the scale may get distorted. However, dimension of each segment is specified on the LOP. Vendor may visit DDA website to peruse the scanned LOPs.</p> <p>(ii) No. LOPs scanned by DDA are available on website. They are jpg or pdf format.</p>												
45.					<p>2. Kindly provide following details of Ground Control Points to be provided by DDA:</p> <p>i. Number of GCPs</p>	<p>DDA has procured base image of Delhi from SOI. This base image has been geo-referenced with the help of field officers of DDA and SOI using 30 Geo-reference points identified by SOI. The details of these Ground Control Points will be provided to the selected bidder. However, the LOPs are NOT geo-referenced to any GCP. The selected bidder, as a part of this project, has to establish GCP(s) for each Lay-out Plan, Geo-reference it, and based on the said GCP, geo-reference the entire LOP while digitizing. In case of LOP, all GCP are to be collected on ground by the vendor. The number of GCP</p>												

						will depend upon shape / size of LOP.
46.					Accuracy of GCPs :	The SOI GCPs have been mapped on ground with an accuracy of 50cm. The GCP established by the vendor should also have an accuracy of minimum 50cms.
47.					What all is involved in Ground truthing of LoPs	See answer to Q45 above
48.					24X7 support during O&M period is actually not required. we suggest normal day shift to reduce cost to 1/3rd.	The public Services on the Portal will be live for customers/ public 24x7. Customer support services should be available accordingly. However, DDA employees are likely work on the system on all working days (including Saturdays) between 9:00 am to 9:00 pm. Accordingly, support services to DDA employees should be available during this period
49.					EMD in the form of Bank Guarantee is allowed. This is commonly followed practice in government RFPS.	We will have to make special arrangements for receiving physical BGs. However, we will allow provided BG is submitted before the closing time of the Tender as an additional mode. Bidder may choose the mode (RTGS or BG). In case of BG, scanned copy needs to be uploaded and physical copy needs to be submitted in the DDA office Systems Department (B Block) INA before the closing time of the tender. See Schedule below.
50.					The method of selection is changed to QCBS 70:30 for these kind of projects	Not accepted. Method can-not be changed now.
51.					For project of this size Annual turnover requirement should be minimum 20 Crore.	Not accepted. This will only restrict the bid. We prefer greater competition.
52.					Please waive Tender Processing Fee?	There is a Tender Document Cost, which has been specified in the Tender document. This cost is waived for MSME / Startups (again as specified in the tender documents). There shall be no separate Tender processing fee apart from Tender Document Cost. Tender processing fee

						if mentioned anywhere in the tender is waived for all bidders.
		#Agency: 12				
53.	1	[2019_DD A_453900_2] ; [2019_DD A_453927_1] ; [2019_DD A_453297_1] ; [2019_DD A_451050_1]			We Request you to kindly clarify whether DDA will be hosting the newly made application on on-premise hardware or on cloud ? We request that DDA should go for cloud hosting as cloud has many advantages like - vastly reduced management overhead as compared to managing your own datacenter, real-time provisioning of compute, storage and network through a self-service portal given by cloud vendor, cost savings by automatically changing size of servers at different times of the day, agility and automation in delivery of services	Clarified that DDA will host the newly made application on its already operational DC/DR Hosting Managed Service Vendor facilities. Noted the suggestion on cloud hosting.
54.	2				We hope that the bidder is free to use his own server infrastructure during the development period.	Yes. The Bidder is free to use his server infrastructure during the development period (on-site & off-site).
55.	3	[2019_DD A_453900_2] ; [2019_DD A_453927_1] ; [2019_DD A_453297_1] ; [2019_DD A_451050_1]	Suggested minimum CSP qualification for a robust solution		MIETY has empaneled multiple Cloud Service Providers(CSP). In order to select the best CSP, we request that DDA should consider adding the following qualification/evaluation criteria for CSP- 1. The CSP should be empaneled with the MIETY under all 3 categories - public cloud, virtual private cloud, Government community cloud 2. The CSP should offer all cloud services empaneled by MEITY - offering IaaS, PaaS, DRaaS, VDaaS, managed services : backup, managed services : DR and BC 3. The CSP (Cloud Service Provider) Should be Empaneled with the MIETY for offering both DC and DR simultaneously 4. CSP Should have a minimum of following certifications- ISO 27001, ISO 27017, ISO 27018, ISO 20000:1, ISO 22301, ISO 9001, PCI DSS, SOC 1,2,3 5. CSP should have a self-service portal for real-	Suggestions noted for future reference.

					time deployment of infrastructure, with inbuilt security monitoring of the servers and alerting (same to be demonstrated during evaluation) https://meity.gov.in/content/gi-cloud-meghraj	
56.	4	[2019_DD A_451050_1] - RFP Annexure-20 ; Pg 72	Bill of Material for Hardware and Software Tools ---- Open Source RDBMS Software Tools		Unlike the other 3 tenders, in the land pooling application tender, you have asked bidder to build the solution specifically on open source platform and RDBMS. Request you to kindly bidders to build software on "open technologies" instead of "open source technologies" as not all companies work on "open source technologies"	Vendor can use open technological tools. If the vendor chooses to develop the application on open technological tools, the required license fee / support fee for the said tool be included in the Development Fee. Please see Sl. No 8 in Form 5F (detailed breakup)
57.	5	[2019_DD A_451050_1] - RFP Annexure-20 ; Pg 12	2.3.9 Other System Requirements i. The Single Window System for land pooling must be developed on an open source platform.		Unlike the other 3 tenders, in the land pooling application tender, you have asked bidder to build the solution specifically on open source platform and RDBMS. Request you to kindly bidders to build software on "open technologies" instead of "open source technologies" as not all companies work on "open source technologies"	Vendor can use open technological tools. If the vendor chooses to develop the application on open technological tools, the required license fee / support fee for the said tool be included in the Development Fee. Please see Sl.No 8 in Form 5F (detailed breakup)
		#Agency-13				
58.	1	15 Similar clause in other three tenders	Penalty 66. In case the Bidder fails to adhere to the time frame for starting the work as per the schedule, or any unjustified and unacceptable delay beyond the delivery, installation and commissioning schedule as per contract, will render the bidder liable for penalty or liquidity damages as per the rate as mentioned in the "Annexure-21: Service Level Agreement". Measurement of Service Level Agreement (SLA)		As the scope of work involves multiple forms pertaining to lot of departments within DDA. We request DDA to have timelines to respond on the submitted deliverables not beyond 15 days. DDA has to respond within that time line otherwise the delay is not to be accounted to the bidder. This below clause will help any bidder to get response from the approving authority within times lines. DDA will reply to the bidder with either approval or comments on the deliverables within 15 days from the date of submission from the bidder. It is understood that any delay in approvals or comments from DDA on each milestone will be accounted as justified delays.	Accepted. The Clause 66 (in all four tenders referenced under) will have the following Paragraph appended to it: - "DDA will reply to the bidder with either approval or comments on the deliverables within 21 working days from the date of submission by the bidder. It is understood that any delay in approvals or comments from DDA on each milestone will be accounted as justified delays."
59.	2	9 & 10	Payment Terms Similar clause in 4th		As per the current milestones, UAT phase is repetitive and also bidder is held with more than 50% of the payment excluding performance BG	Please see the revised Payment Terms for License Fee and development fee in the Schedule-I (B) given below.

			tender related to Intranet applications. Table 1A : Payment Milestones for License Fee (L)		and Security deposit. Request you to please alter the payment terms to have at least 80% of the payments are made to the bidder by completion of UAT and Go-live Note: Enclosed document with request change in the payment terms.	
60.	3	18 Risk Purchase Similar clause in other three tenders	In the event selected bidder fails to execute the project as stipulated in the delivery schedule, or to the satisfaction of the Authority or fails to perform its obligations (or any part thereof) under this Agreement or if the Agreement is terminated by the Authority due to breach of any obligations of the selected bidder under this Agreement, Authority reserves the right to procure similar or equivalent Services/Deliverables from the next eligible Bidder or from another alternate source at the risk, cost and responsibility of the Selected bidder.		Request you to please include capping for the risk purchase clause as recommended by the MeitY terms and conditions. Note: Enclosed document with risk purchase clause as in MeitY Document. Risk Purchase If the Implementation Partner fails to perform its obligations (or any part thereof) under this Agreement or if the Agreement is terminated by the Purchaser due to breach of any obligations of the Implementation Partner under this Agreement, the Purchaser reserves the right to procure same or equivalent services/Deliverables from alternative sources at the Implementation Partner's risk and responsibility. The alternate procurement shall be done through commercially reasonable price discovery method as generally applicable in central government procurement. Any incremental cost borne by the Purchaser in procuring such services/Deliverables shall be borne by the Implementation Partner provided the liability of the Implementation Partner to pay such incremental costs shall be limited to the higher of (a) 120% of the value of the services/deliverables/obligations which the Implementation Partner has failed to perform/provide OR (b) 30% of the total contract value. Any such incremental cost	The Sentence " Any incremental cost borne by the Authority in procuring such Services/ Deliverables shall be borne by the selected bidder " (Clause 74 of Risk Purchase) will be modified as follows: - "Any incremental cost borne by the Authority in procuring such Services/Deliverables shall be borne by the selected Bidder) <u>provided the liability of these selected Bidders to pay such incremental costs shall be limited to the higher of (a) 120% of the value of the services/deliverables/obligations which the Implementation Partner has failed to perform/provide OR (b) 30% of the total contract value.</u> "

				<p>incurred in the procurement of these such services/Deliverables from alternative source will be recovered from the undisputed pending due(s) and payable payments /Security Deposit / Bank Guarantee provided by the Implementation Partner under this Agreement and if the value of the services/Deliverables under risk purchase exceeds the amount of Security Deposit and/or Performance Bank Guarantee, the same may be recovered if necessary by due legal process.</p>	
61.	4	Page 34 and 35 Point Number 7	<p>Past Experience in implementation of Workflow based Applications using Work Flow Engine (forms Automation) with User Authentication, completed and operational, during the last 5 financial years, for Government or its Autonomous / PSU/Subordinate organisation/ Local Bodies, Large Corporates etc., in India completed in past 5 financial years as on Bid Submission date</p>	<p>The define large corporates or alter the same to private sector.</p>	<p>It is clarified that the Large Corporate is either public sector or private sector, having the Average Annual Turn Over of INR 100 Crore or more. Please see the clarifications issued earlier in this regard.</p>

SCHEDULE=I

SCHEDULE TO CLARIFICATIONS ISSUED ON 22-4-19

IMPORTANT CHANGES MADE IN THE TENDER DOCUMENTS / TERMS AND CONDITIONS OF TENDERS

A. In respect of all four Tenders [2019_DDA_451050_1; 2019_DDA_453297_1; 2019_DDA_453900_2; 2019_DDA_453927_2]

1. Query - O&M charges – Escalation of O&M cost (Y0Y) should be allowed
Answer: Suggestion is accepted. Bidder may quote the O&M cost for the first year in the Financial Bid. **A fixed escalation of 10% (Y on Y) on O&M Fee quoted for second year onwards will be allowed.**
2. Query – Tender Processing fee should be waived.
Answer: There shall be no separate Tender processing fee apart from Tender document Cost. Tender processing fee if mentioned anywhere in the tender is waived for all bidders.
3. Query – EMD – Bank Guarantee should be allowed.
Answer - DDA will have to make special arrangements for receiving physical BGs. However, we will allow provided BG is submitted before the closing time of the Tender as an additional mode. Bidder may choose the mode (RTGS or BG). In case of BG, scanned copy needs to be uploaded and physical copy needs to be submitted in the DDA office Systems Department (B Block) INA before the closing time of the tender.

Accordingly, Clause No.1 of the RFP related to e-Tender Annual Charge of Rs. 20,000 and EMD through RTGS/NEFT Transactions” is modified as follows:-

- (a) Tenderers are not required to deposit Annual Charge of Rs. 20000 and is waived off
- (b) As an alternate to paying EMD through RTGS, Tenderers may submit Bank Guarantee (BG) for EMD for the required amount in a sealed cover with the title “BG for EMD for the Tender” on a separate box kept at the Systems Department (DDA) on or before 3.30 PM of the Bid Submission date of the Tender. The Box will be placed during the period of Bid Submission. Scanned Copy of the BG for EMD (as per the format given in Annexure-14) is required by to be uploaded along with the Bid Document, through the e-Tender process.
- (c) Deletion of Annexure-14 through earlier Corrigendum issued in this regard for the Tenders is treated null and void, and is restored back.

This modified definition shall be applicable in Clauses 1: 2, 24 (viii), 59 (b), Annexure-2 PQ (2.1.2), Annexure-8 (General Instruction to Bidders), Annexure-9 (Instructions to online Bid submission): Clause – 16, 18 & 19; and Annexure-10 : Article 3 (2), wherein EMD and e-Tender Cost references have been made.

4. Query: Consortium (Lead + 2) should be allowed
Answer: In all the four tenders, The Consortium upto **3** (Three) Members will be accepted. There shall be a Lead Member, other conditions remaining same as prescribed under RFP and subsequent Corrigendums issues earlier
5. Query – Reference to CMS in scope of work should be deleted.

Answer: CMS reference mentioned in the Scope of work (Annexure -1 of the tenders) will be for general guidelines only and not binding. The mention of CMS in para 2 of Annexure -1 of the tender documents [i.e. " While providing a solution, the bidder shall follow the "Key Design Principles" as mentioned in RFP Volume 1 of DDA-CMS RFP Document, and also its Scope"] **may be treated as "Advisory and not Binding"**.

6. Query – In penalty clause, vendor should not be penalized for delay on the part of the DDA.

Answer :The Clause 66 (in all four tenders referenced under) will have the following Paragraph appended to it: -

"DDA will reply to the bidder with either approval or comments on the deliverables within 21 working days from the date of submission by the bidder. It is understood that any delay in approvals or comments from DDA on each milestone will be accounted as justified delays."

7. Query – In risk purchase clause, the liability of vendor should be capped.

Answer: The Sentence "**Any incremental cost borne by the Authority in procuring such Services/ Deliverables shall be borne by the selected bidder**" (Clause 74 of Risk Purchase) will be modified as follows: -

"Any incremental cost borne by the Authority in procuring such Services/Deliverables shall be borne by the selected Bidder) **provided the liability of these selected Bidders to pay such incremental costs shall be limited** to the higher of (a) 120% of the value of the services/deliverables/obligations which the Implementation Partner has failed to perform/provide OR (b) 30% of the total contract value."

B. In respect to Tender for Workflow Application / Forms. [Development of Application Software for Forms Digitalisation using Workflow Engine] [2019_DDA_453900_2]

8. Query – Payment terms (achievement of milestone) for COTS product are restrictive. Need to be relaxed.
 Answer – The Note below Table 1A (definition of achievement of milestones L1,L2,L3 etc) is modified as -
 * Note: If a milestone is achieved in respect of 33% of the Forms/Modules (expected to be developed in this project), for the purpose of payment of License Fee, the respective Milestone would be assumed to be achieved.
9. Query - Payment terms are restrictive, need to be relaxed to ensure cashflows.
 Answer : The Payment terms (clause 45) Table 1A and 1B are modified as below-

Table 1A : Payment Milestones for License Fee (L)

Payment Milestone: License Fee installment	Payments due to the developer	Tentative timelines
L1: SRS*, SDD and FRS Sign off and Plan Review Sign off	20% of License Fee (L)	ED+5 Weeks
L2 : Forms Digitalisation for WorkFlow Applications : Portal Development, Application Design and Development, and UAT Approval by DDA*	20% of License Fee (L) Option: Advance can be released against this installment (against bank guarantee of equal amount), ten weeks prior to the expected date of achievement of this milestone, on an undertaking by the vendor that the milestone shall be achieved within the said period of ten weeks. In case the vendor fails to achieve this milestone within the said time period, the advance shall be recoverable with interest @ 12% , and the installment will be released when the milestone is achieved.	ED + 20 weeks
L3 : Go-Live Acceptance: Launch of Forms Workflow Applications Portal after Technical and User testing*	40% of License Fee (L) Option: Advance can be released against this installment (against bank guarantee of equal amount), five weeks prior to the expected date of achievement of this milestone, on an undertaking by the vendor that the milestone shall be achieved within the said period of five weeks. In case the vendor fails to achieve this milestone within the said time period, the advance shall be recoverable with interest @ 12% , and the installment will be released when the milestone is achieved.	ED+ 25 weeks
L4 : The Application becoming Functional/ operational in live environment to the satisfaction of DDA*	20% of License Fee (L)	ED+30 weeks

* Note : If a milestone is achieved in respect of 33% of the Forms/Modules (expected to be developed in this project), for the purpose of payment of License Fee, the respective Milestone would be assumed to be achieved.

Table-1B: Payment Milestone for Development Fee

Payment Milestones : Development Fee installments	Payments due to the developer	Tentative timelines
D1: SRS, SDD and FRS Sign off and Plan Review Sign off	10% of Development Fees in respect of the Modules for which this milestone is achieved.	ED + 5 weeks
D2: Forms Digitalisation for Work Flow Applications : Portal Development, Application Design and Development, and UAT Approval by DDA	25% of Development Fees in respect of each module for which this milestone is achieved.	ED + 20 Weeks
D3: Go-Live Acceptance: Launch of Forms Workflow Applications Portal after Technical and User testing	35% of Development Fees in respect of each module launched in live environment Option: Advance can be released against this installment (against bank guarantee of equal amount), <u>five</u> weeks prior to the expected date of achievement of this milestone, on an undertaking by the vendor that the milestone shall be achieved within the said period of <u>five</u> weeks. In case the vendor fails to achieve this milestone within the said time period, the advance shall be recoverable with interest @ 12% , and the installment will be released when the milestone is achieved.	ED + 25weeks
D4: The Application becoming Functional/ operational in live environment to the satisfaction of DDA for at least 6 weeks from its launch.	20% of Development Fees in respect of each module for which this milestone is achieved.	ED + 30weeks
D5: Development Phase Exit (after warranty support)	10% of Development Fees in respect of each module for which this milestone is achieved	ED + 53 weeks

10. Query-Timelines and Deliverables (page 29) : Design and development of the Application - ED + 14 weeks- Kindly revise & extend by ED+30 week
 Answer: Accepted partially. The Revised timelines shall be as per Table 1A and 1B mentioned in previous query.

11 Query : Clarify the BOQ sheets of this tender

Answer: - **Modified BOQ Sheets**

BOQ Shet-1

Tender Inviting Authority: **Delhi Development Authority[Systems Department**

Name of Work: **Selection of Agency for Development of Application Software for Forms Digitalisation using Workflow Engine: Design, Development and implementation**

Contract No: F6(24)/2019/Sys

Name of the Bidder/ Bidding Firm / Company :	
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PRICE SCHEDULE

(DOMESTIC TENDERS - RATES ARE TO GIVEN IN RUPEES (INR) ONLY)

(This BOQ template must not be modified/replaced by the bidder and the same should be uploaded after filling the relevant columns, else the bidder is liable to be rejected for this tender. Bidders are allowed to enter the Bidder Name and Values only)

NUMBER #	TEXT #	NUMBER #	NUMBER #	TEXT #
Sl. No.	Item Description	Rates Inclusive of all Taxes In Rs. P	Rates inclusive of all Taxes etc.	Rates inclusive of all Taxes etc.
1	2	7	13	15
1	License Fee (Workflow Engine) (L) : for perpetual License of the Workflow Engine proposed to be used in this project		0.00	INR Zero Only

2	License Fee (DBMS) (D) : for open source DBMS, if any.		0.00	INR Zero Only
3	Development Fee (C): for the Development of Application Software for Forms Digitalisation using Workflow Engine: Design, Development and implementation of 35 Forms specified in Annexure – 1 of the RFP(including the workflow processes and outputs to be generated) [Form-wise breakup to be provided in Table 1 below]		0.00	INR Zero Only
4	Security Audit Fee (S): For the Complete Application software for Forms Digitalisation. [Form-wise breakup to be provided in Table 1 below]		0.00	INR Zero Only
5	Annual O&M Fee (M) : For complete Application Software. [Form-wise breakup to be provided in Table 1 below]		0.00	INR Zero Only
6	Recurring Annual Support Fee (DBMS) (F): for open source DBMS, if any.		0.00	INR Zero Only
7	Additional Work Fee (W) per Function Point: Fee per function point for any additional application/ Form/ workflow sought to be developed by DDA, which is not part of scope of work of this tender. It should be inclusive of Security Audit Fee.		0.00	INR Zero Only
Total in Figures			0.00	INR Zero Only
Quoted Rate in Words			INR Zero Only	

BOQ Sheet 2

Tender Inviting Authority: Delhi Development Authority[Systems Department

Name of Work: E-Tender for Selection of Agency for Development of Application Software for Forms Digitalisation using Workflow Engine: Design, Development and implementation

Contract No: F6(24)/2019/Sys

**Name of the Bidder/
Bidding Firm /
Company :**

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PRICE SCHEDULE
(DOMESTIC TENDERS - RATES ARE TO GIVEN IN RUPEES (INR) ONLY)
(Project Resources Deployment Plan (Table 1))
Work Flow Forms Digitalisation

NUMBER #	TEXT #	NUMBER	NUMBER #	NUMBER	NUMBER
Sl. No.	Item Description	Man Months Development Phase numbers	Man Months Development Phase Fee Rs. P.	Security Audit Fee Rs. p	Annual O&M Fee Rs. P
1	2	6	7	8	9
1	Form1				
2	Form2				
3	Form3				
4	Form4				
5	Form5				
6	Form6				
7	Form7				
8	Form8				
9	Form9				
10	Form10				
11	Form11				
12	Form12				
13	Form13				

14	Form14				
15	Form15				
16	Form16				
17	Form17				
18	Form18				
19	Form19				
20	Form20				
21	Form21				
22	Form22				
23	Form23				
24	Form24				
25	Form25				
26	Form26				
27	Form27				
28	Form28				
29	Form29				
30	Form30				
31	Form31				
32	Form32				
33	Form33				
34	Form34				
35	Other (Specify)				
37	Taxes				
38	Total Cost				

BOQ Sheet3

Tender Inviting Authority: Delhi Development Authority[Systems Department

Name of Work: E-Tender for Selection of Agency for Development of Application Software for Forms Digitalisation using Workflow Engine: Design, Development and implementation

Contract No: F6(24)/2019/Sys

Name of the Bidder/ Bidding Firm / Company :	
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PRICE SCHEDULE
(DOMESTIC TENDERS - RATES ARE TO GIVEN IN RUPEES (INR) ONLY)
(O&M Support (Complete Application))

NUMBER #	TEXT #	NUMBER	NUMBER #	NUMBER	NUMBER	NUMBER
Sl. No.	Item Description	Manpower to be deployed in Numbers	Period for which to be deployed Numbers	Man-months Numbers	Cost per Man-month Rs. P	O&M Cost in Rs. P
1	2	6	7	8	9	10
1	Form1					
2	Form2					
3	Form3					
4	Form4					
5	Form5					
6	Form6					
7	Form7					

8	Form8					
9	Form9					
10	Form10					
11	Form11					
12	Form12					
13	Form13					
14	Form14					
15	Form15					
16	Form16					
17	Form17					
18	Form18					
19	Form19					
20	Form20					
21	Form21					

22	Form22					
23	Form23					
24	Form24					
25	Form25					
26	Form26					
27	Form27					
28	Form28					
29	Form29					
30	Form30					
31	Form31					
32	Form32					
33	Form33					
34	Form34					
35	Others (Specify)					

C. In respect to Tender for Bhoomi and Aawas. [Tender for Conversion of existing Intranet Applications in Departments of Housing and Land Disposal]

12. Query – Payment terms (achievement of milestone) for COTS product are restrictive. Need to be relaxed.

Answer – The Note below Table 1A (definition of achievement of milestones L1,L2,L3 etc) is modified as -

* Note : If a milestone is achieved in respect of 33% of the Forms/Modules (expected to be developed in this project), for the purpose of payment of License Fee, the respective Milestone would be assumed to be achieved.

13. Payment terms are restrictive, need to be relaxed to ensure cashflows.

Answer : The Payment terms (clause 45) Table 1A and 1B are modified as below-

Table 1A : Payment Milestones for License Fee (L)

Payment Milestone: License Fee installment	Payments due to the developer	Tentative timelines
L1: SRS*, SDD and FRS Sign off and Plan Review Sign off	20% of License Fee (L)	ED+5 Weeks
L2 : Housing and Land disposal Application modules : Portal Development, Application Design and Development, and UAT Approval by DDA*	20% of License Fee (L) Option: Advance can be released against this installment (against bank guarantee of equal amount), <u>ten</u> weeks prior to the expected date of achievement of this milestone, on an undertaking by the vendor that the milestone shall be achieved within the said period of <u>ten</u> weeks. In case the vendor fails to achieve this milestone within the said time period, the advance shall be recoverable with interest @ 12% , and the installment will be released when the milestone is achieved.	ED + 29 weeks
L3 : Go-Live Acceptance: Launch of Housing and Land disposal Application modules on Portal after Technical and User testing*	40% of License Fee (L) Option: Advance can be released against this installment (against bank guarantee of equal amount), <u>five</u> weeks prior to the expected date of achievement of this milestone, on an undertaking by the vendor that the milestone shall be achieved within the said period of <u>five</u> weeks. In case the vendor fails to achieve this milestone within the said time period, the advance shall be recoverable with interest @ 12% , and the installment will be released when the milestone is achieved.	ED+ 33 weeks
L4 : The Application becoming Functional/ operational in live environment to the	20% of License Fee (L)	ED+39 weeks

satisfaction of DDA*		
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* Note : If a milestone is achieved in respect of 33% of the Modules (expected to be developed in this project), for the purpose of payment of License Fee, the respective Milestone would be assumed to be achieved.

Table-1B: Payment Milestone for Development Fee

Payment Milestones : Development Fee installments	Payments due to the developer	Tentative timelines
D1: SRS, SDD and FRS Sign off and Plan Review Sign off	10% of Development Fees in respect of the Modules for which this milestone is achieved.	ED + 5 weeks
D2: Housing and Land disposal Application : Portal Development, Application Design and Development, and UAT Approval by DDA	25% of Development Fees in respect of each module for which this milestone is achieved.	ED + 29 Weeks
D3: Go-Live Acceptance: Launch of Modules for Housing and Land disposal Application on Portal after Technical and User testing	35% of Development Fees in respect of each module launched in live environment Option: Advance can be released against this installment (against bank guarantee of equal amount), five weeks prior to the expected date of achievement of this milestone, on an undertaking by the vendor that the milestone shall be achieved within the said period of five weeks. In case the vendor fails to achieve this milestone within the said time period, the advance shall be recoverable with interest @ 12% , and the installment will be released when the milestone is achieved.	ED + <u>33</u> weeks
D4: The Application becoming Functional/ operational in live environment to the satisfaction of DDA for at least 6 weeks from its launch.	20% of Development Fees in respect of each module for which this milestone is achieved.	ED + <u>39</u> weeks
D5: Development Phase Exit (after warranty support)	10% of Development Fees in respect of each module for which this milestone is achieved	ED + 53 weeks